

Goffstown Fire Department					
RFP Review Sheet					
	RFP Item: FD NEW TOWER LADDER TRUCK				
	RFP Opening Date & Time: APRIL 30, 2009 - 2 PM				
	RFP Award Date: 5/18/2009				
		VENDOR	VENDOR	VENDOR	VENDOR
		PIERCE MANUFACTURING	C&S SPECIALTY	NEW ENGLAND FIRE EQUIPMENT	KME FIRE APPARATUS
		PIERCE	CRIMSON	SMEAL	KME
		APPLETON, WISCONSIN	BRANDON, SD	SNYDER, NE	NESQUEHONING, PA
					FERRARA FIRE APPARATUS, INC
					FERRARA
					HOLDEN, LOUISIANA
1	Did the Vendor Attend the Mandatory Pre-Proposal Meeting?	YES	YES	YES	YES
2	Proposal Received Prior to Announced RFP Opening	YES	YES	YES	YES
3	Proposal Signed by Proposer	YES	YES	YES	
4	Quote on All Items Specified	YES	YES	YES	YES
5	Proposal Must be Typewritten or Signed in Ink	YES	YES	YES	YES
6	100% PERFORMANCE BOND	YES	NOT SPECIFIED	NOT SPECIFIED	YES
7	BID Bond Submitted	10%	10%	10%	10%
8	All Addenda Acknowledged:	YES	YES	YES	YES
9	Vendor in Default of City, State, Federal Contract	NO	NO	NO	NO
10	Proposal Sheet Submitted	YES	YES	YES	YES
11	Specifications Exception Form Signed and Submitted	YES	YES	YES	YES
12	CAB MANUFACTURER	PIERCE	SPARTAN	SPARTAN	KME
13	Indemnification Agreement Signed and Submitted	YES	YES	YES	YES
14	Equipment Literature Submitted	YES	YES	YES	YES
15	Warranty Literature Submitted	YES	YES	YES	YES
	CHASSIS	1 YEAR	1 YEAR	1 YEAR	10 YEARS
	CHASSIS FRAMERAIL	LIFETIME	LIFETIME	50 YEARS	UNLIMITED
	ENGINE	5 YEARS	5 YEARS	5 YEARS	5 YEARS
	TRANSMISSION	5 YEARS	5 YEARS	5 YEARS	5 YEARS
	BRAKING SYSTEM	3 YEARS	1 YEAR	3 YEARS	3 YEARS
	FIRE PUMP	5 YEARS	5 YEARS	5 YEARS	5 YEARS
	APPARATUS BODY	10 YEARS	10 YEARS	10 YEARS	10 YEARS
	WATER TANK	LIFETIME	LIFETIME	LIFETIME	UNLIMITED
	RUST	10 YEARS	10 YEARS	10 YEARS	10 YEARS
	PAINT	10 YEARS	10 YEARS	10 YEARS	10 YEARS
	AERIAL PARTS	20 YEARS	1 YEAR	1 YEAR	20 YEARS
	AERIAL WATERWAY	1 YEAR	10 YEARS	10 YEARS	10 YEARS
	AERIAL STRUCTURE	20 YEARS	20 YEARS	20 YEARS	20 YEARS
	RESPONSE TIME FOR SERVICE	2 HOURS	24 HOURS	3 HOURS	5 HOURS
					12 HOURS

16	Insurance Certificate Submitted	YES	YES	YES	YES	YES
17	Ins. Certificate Meets Minimum Levels of Coverage	YES	YES	YES	YES	YES
18	DELIVERY DATE (AFTER CONTRACT SIGNING)	240 DAYS	365 DAYS	300-360 DAYS	300 DAYS	300 DAYS
19	LENGTH OF LADDER	95 FEET	100 FEET	100 FEET	100 FEET	100 FEET
20	MAX TIP LOAD RATING	1000LBS	1000LBS	1000LBS	1000LBS	1000LBS
21	MAX TIP LOAD RATING FLOWING H2O	500LBS	500LBS	500LBS	500LBS	500LBS
22	LADDER REACH @ 0 DEGREES AND MAX DEGREES	88 FEET 6 INCHES @0,95 FEET @75	94 FEET @0, 100 FEET @75	99.6 FEET @0,100 FEET @72	91.8 FEET @0, 100 FEET @82	99 FEET @0, 100 FEET @72
23	OVERALL HEIGHT OF APPARATUS	10 FEET 3 INCHES	10 FEET 6 INCHES (SPECIFIED ON DRAWING ONLY - NOT IN SPEC)	10 FEET 6 INCHES	9 FEET 11 INCHES	10 FEET 5 INCHES
24	OVERALL LENGTH OF APPARATUS	46 FEET 5 INCHES	49 FEET 8 INCHES	49 FEEL 0 INCHES	48 FEET 6 INCHES	49 FEET 2.5 INCHES
	LUMP Sum Base Price	\$994,724.00	\$942,438.00	\$1,009,997.00	\$1,014,724.00	\$1,029,696.00
	1988 LADDER TRADE-IN	\$8,000.00	\$25,000.00	\$10,000.00	\$1,500.00	NO BID
	Itemized Prices					
	BULLARD THERMAL IMAGING CAMERA	\$13,495.00	NOT INCLUDED	\$13,500.00	\$12,500.00	\$14,000.00
	INDEPENDENT FRONT SUSPENSION	INCLUDED	\$26,000.00	NOT INCLUDED	INCLUDED	NON INCLUDED
	ON-BOARD MOBILE COMPUTER	\$6,637.00	\$6,860.00	\$7,000.00	\$6,772.83	\$7,232.00
	TOOL BOARD SYSTEM	\$735.00	\$2,250.00	\$900.00	\$1,184.00	\$1,350.00
	PRE-PAYMENT OPTION:					
	\$178,000	(\$7,356.00)	\$0.00	\$0.00	\$0.00	(\$4,634.00)
	TOTAL WITH ITEMIZED ITEMS AND DEDUCTIONS	\$1,016,235.00	\$1,002,548.00	\$1,041,397.00	\$1,036,680.83	\$1,047,644.00